

ADDENDUM NO. 1
AMBULANCE TRANSPORT BILLING
GULF COUNTY EMERGENCY MEDICAL SERVICES
BID NO. 1415
MARCH 31, 2015

The following questions have been asked by Vendors bidding on this RFP for Billing Services. Find below each question the answer:

1. Will the proposer be expected to pay for the EMS Consultants Prestige ePCR software as part of their billing fee? If so, what are the costs of the ePCR software that the County has chosen?

Re: Yes, the County requires the successful vendor to provide Prestige ePCR software license with Annual software maintenance/support. The retail price of the software is \$5,000.00 for the Prestige ePCR Host and \$2,000.00 per Prestige ePCR Remote (10 ea.). The annual support fee is 15% of the software retail price.

2. Does the County want proposers to include hardware to be used with the ePCR Software with their proposal?

Re: No, the County is not requiring hardware as part of this proposal.

3. Will EMS Consultants be willing to provide a billing extract file from the Prestige ePCR Software to the chosen billing vendor at no additional costs? Can you please provide a contact information to someone familiar with the ePCR Software?

Re: The Prestige ePCR Software will provide a standard NEMSIS 2.2.1 data extract for billing purposes. For additional information, please contact Adam Patterson with EMS Consultants at 1(800) 342-5460.

4. Can you please provide the total charges for the previous FY which make up the 1820 transports?

Re: For the last completed FY, the total charges were \$1,769,078.40.

5. Can you provide the current bill rates for both base fees and mileage?

Re: BLS NE-----\$500, BLS E-----\$600, ALS NE-----\$500, ALS I-----\$750, ALS II-----\$850, Mileage-----\$11/Mi.

6. Can the County provide the names of the Hospitals the Ambulance Service transports patients?

Re: Sacred Heart Hospital on the Gulf, Bay Medical Sacred Heart Health System, Gulf Coast Hospital.

7. Who currently performs Billing Services? What do they charge for fee?

Re: EMS Consultants now does billing at 5%.

8. Does the County participate as a preferred provider with any commercial insurance companies?

Re: Yes

9. In regards to commercial insurance companies-does the County accept assignment or is the patient balance billed?

Re: The amount billed to the patient depends upon the write off agreement with the preferred provider, deductibles and co-payments.

10. The number of transports conducted in 2013 and 2014?

RE: ____2,587____ 2012/2013 ____2,401____2013/2014

11. Average Miles per transport?

36 miles

12. Total net collected?

RE: ____\$916,713.93____ 2012/2013 ____\$860,088.89____2013/2014

13. Does the County utilize a Lockbox to receive payments?

RE: Yes

14. What is the name of the County's Financial Institution?

RE: Centennial Bank

15. Who is responsible for the Lockbox costs?

RE: County EMS

16. Please provide your 2013 and 2014 charge mix (dollars or percentage) for Total gross charges allocated to the payer groups:

RE: See BID Specifications

17. Please provide your 2013 and 2014 payment mix (dollars and percentage) for total net collected:

RE: See BID Specifications

18. Can you advise how much was written off for adjustments in 2013, and 2013? We anticipate only Medicare and Medicaid contractual adjustments, but please also advise if the County takes any other adjustments from your gross charges.

RE: See answer in #9 above.

19. Can the County provide the level of service mix for transports conducted in 2012 and 2013?

RE: No

Note: No Addendums will be made after this Addendum.

DUE TO THE NUMBER OF QUESTIONS RECEIVED, WE WILL EXTEND THIS DUE DATE FOR RECEIPT OF BIDS TO NO LATER THAN 4:30 P.M., E.D.T., ON APRIL 10, 2015.

Houston Whitfield
Gulf County EMS Director
850-227-5839